

**Voluntary Report** – Voluntary - Public Distribution

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**Report Name:** The United States Gains Market Access to Colombia for Bovine Meat and Bone Meal

**Country:** Colombia

**Post:** Bogota

**Report Category:** Export Accomplishments - Market Access

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**Report Highlights:**

In October 2023, the U.S. Department of Agriculture’s Plant and Animal Health Inspection Service and the Colombian Institute for Agriculture agreed on import requirements for U.S. bovine meat and bone meal (MBM) to Colombia. Colombia’s steady economy growth, increasing production of proteins, and growing demand for high quality pet food are creating new opportunities to increase exports of MBM products to the country.

## Market Opening for Bovine Meat and Bone Meal Products for U.S. Exporters

In October 2023, the U.S. Department of Agriculture’s Plant and Animal Health Inspection Service and the Colombian Institute for Agriculture agreed on import requirements for U.S. bovine meat and bone meal (MBM) to Colombia. This is the first market opening for U.S. bovine MBM products in the region. The requirements to export U.S. MBM products to Colombia can be found on the “International Regulations – Export Animal Products International by Country” Colombia [page of the APHIS website](#).

## Growing Demand for Animal Feed Ingredients in Colombia

With a rising middle class, steady economic growth, and increasing production of protein, Colombian demand for feed ingredients is increasing. This creates an exciting opportunity for U.S. MBM exports. The largest consumer in the animal feed industry in Colombia is the poultry sector, accounting for 65 percent of total feed imports in 2022. Livestock and swine sectors consumed 25 percent, and the remaining 10 percent was destined to aquaculture and household pets. Demand for pork and poultry production grew in 2022 by 2.9 percent and 7.2 percent, respectively.

According to Euromonitor, the Colombian pet market has grown 85 percent over the past five years and is projected to reach \$1.8 billion by 2023. In Colombia, 67 percent of households have at least one pet. According to industry, Colombia produces an estimated 500,000 MT of pet food per year.

In Colombia, MBM is used in the formulation of animal diets, mainly for poultry, pork, milk producers, aquaculture, and pets. According to Colombia’s Animal Feed Chamber, the industry consumes approximately 63,000 MT of MBM per year. Nearly 50,000 MT are imported, primarily from Brazil and Argentina, while the remaining demand is supplied by local production. The table below illustrates MBM imports in the last five years.

**Table 1: Colombian Imports from World, HS Code: 230110, Flours, meals and pellets, of meat or meat offal, unfit for human consumption, greaves (MT)**

Export Partner	2018	2019	2020	2021	2022
Brazil	9,740	10,388	10,880	16,173	27,702
Argentina	17,960	24,245	26,830	28,760	12,239
EU 27	4,756	5,530	12,678	13,550	9,709
Other Countries	7,060	3,894	4,324	4,350	3,306
<b>Total</b>	<b>39,516</b>	<b>44,057</b>	<b>54,712</b>	<b>62,833</b>	<b>52,956</b>

Source: Trade Data Monitor

### Attachments:

No Attachments.